

Northern Suburbs Basketball Association Inc



2019 Annual Report

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Welcome to Norths

President's Report

2019 – 2020 was a challenging year for all as we, like the rest of the population around the world, had to deal with COVID-19. Australia and specifically NSW, showed how to deal with the pandemic and after a few months of lockdown we managed to bring back some semblance of normality. The impact of sports on mental wellbeing cannot be understated. Graeme and the team worked with the relevant state bodies and established appropriate COVID Safe procedures that allowed us to continue with our local domestic competition. The financial impact of COVID-19 was on the forefront of the Board's agenda. I am very pleased to say that we took the appropriate measures to keep our administrative staff and as a result managed to commence the local domestic competition without any major issues.



COVID-19 also slowed our progress with the New Stadium Project. Prior to the lockdown, Danny Martinez and the Stadium Committee lodged expression of interest with Lane Cove and Willoughby Councils. These were put on hold during the lockdown and over the past few weeks Danny and the team have been following up with next phases of these projects. There has been a number of other opportunities that we are pursuing which include North Sydney and Ku-ring-gai Councils. The Board feels confident that within the next few months we should learn the outcomes of these proposals and Norths will be in a position to make announcements about our progress.

2019 and 2020 saw some major changes to our staff and Graeme has provided all the details in his CEO report. Likewise, Graeme has provided a detailed account of our results in both the Junior and Senior representative teams.

Our strategic plan and our vision of becoming the most successful basketball association in Australia is still at the forefront of the Boards activity. Our Governance structure is in place and most recently we completed a review of all the administration activities. As a result of this review the Board is looking into our administration structure and we are working with Graeme to propose changes that will further improve our operations and financial position. Linked to this restructure is the IT/Technology review and we will seek to use technology where appropriate to help with our staff and members.

While we have been excelling in our representative programs, the Board has not lost sight of the importance of our local domestic competition and maintaining our current facilities to the highest standards. Courts 3 and 4 have the large TV screen scoreboards installed. This will allow us to streamline the way we run our score bench duty. We hope to make some important announcements regarding duty for next comp soon.

Of course, our progress could not have been achieved without the help and effort of our staff and volunteers. On behalf of the Board I would like to thank our staff who provide the face-to-face contact of our association to you and the general community. A special thanks to our hard-working volunteers who give so selflessly of their time to the association. We would not be able to achieve what we have achieved if it was not for their hard work. We have some fantastic coaches, referees and team managers who contribute many hours to the association.

And finally, a word of thanks to my fellow Board members. The number of hours they have put in to make this the best Association on and off the court is remarkable. A special thanks to Susan MacDonald. Sue has been a valuable contributor to the boards marketing and sponsorship area. Sue has decided not to stand for the Director's position this year. On behalf of the Board, I would like to thank her for her valuable contribution for the past 4 years.

2021 is shaping up to be another exciting year for Norths. We will continue to build upon the strong foundations already set. We have the staff, volunteers and the resources to make Norths the best basketball association in Australia and we all look forward to working with you to make this happen.

Vik Kortian
November 2020



Chief Executive's Report

In 2019, we commenced our plan to change the culture of Norths, from an “association” where people came along to play then leave, to a “Club” where people have a sense of belonging.

This is not an easy task nor a quick fix, however we believe that it is in the best interests of all Norths' participants that we try to achieve this.

Part of this cultural change is to improve the atmosphere at Norths, so that all can enjoy their participation, whether as a development participant, a local competition player or official, a representative player or state official, or as a parent, administrator or volunteer. The way to do this is to retain members who share this philosophy and show respect for others in our community.

These changes have already resulted in several people telling us how much they enjoy being part of the Norths Family. Any change of culture is not easy, but it is great to see that so many people have bought into the changes.



In early 2019, after more than a year of discussions, the Trans Pacific Basketball Alliance was established, with founding members Norths and Hills (NSW); Dandenong and Knox (Victoria); Harbour and Tauranga (New Zealand). This provides a forum for the exchange of information, joint marketing and sponsorship opportunities, group purchasing, staff exchanges and tournaments. With around 40,000 members, it provides a significant springboard to access potential sponsors. Other associations can join, provided they do not unbalance the geographic makeup (eg new Victorian association can join but only one unless an additional NSW and another New Zealand association also joins).

2019 was the year we introduced the full-time Concierge role. We felt that it was important to try to have “familiar faces” manning our front desk, who had the time to keep well informed about our various programs and could improve our members' and customers' first contact with Norths. We employed Ross Noone and Simon Frost in this role early in 2019. They each work a 10-hour shift for 4 days, followed by 4 days off. This means we have a full-time employee manning our first point-of-contact 7 days a week. Both Ross and Simon have grown in their roles and have provided stability in this crucial customer-focussed role.

Macsen Monk (Macs) joined us in January 2019 as full-time Development Coordinator. Macs has done an outstanding job. His passion and commitment is there to see in everything he does and he has rapidly become one of the most recognised and favourite Norths' employees.

Kendra Asleson left her role as Rep Coordinator in June 2019, as her partner had taken a position in country New South Wales. We wish her all the best in her new “country life” and thank her for her work. Congratulations on also getting married in 2019. Kendra's replacement was Lynda Stowers, who started with us part-time in July 2019. Lynda quickly

the 2020 rep trials. She has been another great addition to our Norths team and is always working to make things better. She is never afraid to get her hands dirty and always in to help other staff when required.

Nick Womersley left us in July to pursue his career in the “real world” of commerce. Nick was a great asset to the Club, as he handled a variety of duties across multiple areas of our operations. He had taken on the responsibility for our WHS requirements and was always willing to research new technologies and ways to improve the operations of the Club. I personally want to thank him for his dedication and hard work, and especially for taking some of my crazy suggestions and making them work!

Our Representative programme enjoyed a successful year. We fielded a total of 30 representative teams, 26 Junior and 4 Senior. We won U12B1, U12B3, U12G2, U18B3 and U18G2 Metro Championships. More details are provided in the Representative report.



Our Officiating program is moving forward, with a number of tools being created to better identify areas of concern. The quality of our officials continues to improve, which is reflected on more appointments at state and national level. This is due to the hard work and commitment of Brendan Lloyd, who has provided a real boost in energy to this important area of operations.

It is appropriate now to thank all those who have contributed to the ongoing success of Norths during 2019.

Thanks to our elected representatives for their ongoing support and opportunities to discuss issues such as venue availabilities.

Specifically, we would like to thank our State representatives (Gladys Berejiklian, Premier and Member for Willoughby; Alister Henskens, Member for Ku-ring-gai); our Federal representatives (Trent Zimmerman, Member for North Sydney; John Alexander, Member for Bennelong), and our local council mayors, councillors and staff.

They have all been very supportive and giving of their time to meet with us. A special thank you to Mayor Jilly Gibson for attending our Representative Awards function and making several presentations.

Thank you to our Partners for their support during the year: Sportility, Gusman y Gomez, Pacific Consulting Group, BA Printing & Publishing Services, Madison Sports (Molten), and Chagrill Charlie's. All these businesses have supported Norths and I strongly encourage everyone to show their appreciation and support, by using their services and buying their products. This ensures they remain in a position to continue their support of Norths, as well as giving all Norths members access to great products and services at great prices.

Volunteerism is not as widespread as it used to be, and we are very lucky to have a group of committed people willing to give up their time to help all the other members of Norths. With their thousands of hours of service each year, the coaches, managers, referees, GSCs, score table officials and statisticians form the bedrock of the Club, which is very much appreciated.

Personally, I am very proud of how dedicated and hard working all the staff here at Norths are. We are quite rightly considered one of the best basketball associations in New South Wales, if not Australia. The fact that most games and events operate relatively smoothly is not an accident. It takes a lot of planning, thinking and hard work. To all our staff and CSOs, thank you.

I would like to make a special mention of Rachael Woo, our Financial Controller, and Adrienne Unkovich. Everyone else gets mentioned through the other reports, but these two people work hard behind the scenes.

Rachael does a great job dealing with all the day-to-day financial issues that pop up, as well as the higher level reporting that is required. It takes someone with a wide range of skills and a willingness to not just do the “important” things but all the mundane daily tasks. Rachael is a key and highly respected member of our North and is key to our ongoing success. Adrienne has systemised our HR operations, updating employee contracts and computerising all HR-related records in one location. She has provided invaluable advice around all HR issues as they arise.

Two new people joined the Board in June 2019, JP Daneel and Craig Kesby. JP brings his long association with Norths as a local competition player, CSO and rep player, as well as his professional knowledge and expertise, providing a different viewpoint in matters brought to the Board. Craig also brings a new dimension to the Board, as a senior local competition player, referee, and parent of children in local and representative teams. Combining this with his extensive business experience, he provides a measured, carefully considered viewpoint.

On behalf of the Board, staff, and members, we thank outgoing Board member, Louise Bortolin for her many years’ service, not just on the Board but in various other committees, teams etc. It was fitting that Louise was made a Life Member at the 2019 AGM, as well as Daniel Martinez, and congratulations to both on this well-deserved accolade.

Thanks also to all the Board for their support. In addition to JP and Craig, our President, Vik Kortian, Vice President, Greg Maraun, and Finance Director, Arnie Selvarajah, have a wealth of knowledge and experience, which they devote to the Club throughout the year.

Finally, a special thank you to Susan MacDonald, who is stepping down from the Board at the AGM. Sue’s involvement with Norths goes back to the 1990’s, when she played local competitions and was a top Senior Women’s Representative player for Norths. She has continued to play local competition ever since. As a Board member, Sue has always considered all aspects of issues brought to the Board and provided a calm, well-reasoned input. I have particularly appreciated her support in the Marketing and Sponsorship area. All the best in your “retirement” and thanks for all your help and support.



Graeme Reid
November 2020

Marketing & Sponsorship

Thanks to the ground work by Anthony “AJ” James in 2018, we were able to welcome several new sponsors in 2019, joining Guzman y Gomez and Sportility, who signed up in 2018.

Chargrill Charlie’s joined the Norths family and were very generous with their support. They provided vouchers for each representative team’s weekly Game MVP, Overall Season MVP Awards at the Rep Awards Night, and prizes for home games etc. They also provided free samples on Friday nights for anyone entering the stadium. In September, we approached them about supporting our Senior Domestic competitions, and they generously offered \$100 vouchers for all Senior Domestic Competition winners! As a family-owned business, they feel great synergy with Norths, and are a perfect fit for the culture we are building.

Pacific Consulting Group came on board as a sponsor and partner. PCG sponsored the lanyards for all our Miniball medals. Their support and involvement through their children also made them an ideal partner as we move forward.

Madison Sport committed to a 3-year deal, supplying Molten basketballs and other products, and becoming our official Domestic Competition ball providers. Their support includes a very generous discount for all purchases on their website for all Norths members, as well as other direct benefits to Norths, including balls for all local domestic competition games.

BA Printing & Publishing Services turned participation in our local domestic competitions into support of the association, through the provision of our printing needs, of high quality and fast service. We now have the best Senior Rep game programs in the League!



Guzman y Gomez (GyG), funded by the Crows Nest franchise owner, continued as sponsors in 2019, providing their pop-up store in venue during Senior Home Games, and catering for our End-of-Season Representative function. They also provided give-aways at home games as well as the (now famous) Bearitto (a beer and burrito for \$10).

Sportility continued their partnership, providing uniforms for our entire representative program. Their innovative business model, of bringing potential sponsors together with local competition teams, lowering the cost of their products, helped keep down the cost of giveaways in our development programs as well as giving our local domestic teams significant savings on their team uniforms.

Although only contracted part-time, Trinity Consulting Services was able to achieve a lot, not just in the sponsorship arena, but also assisting with a variety of other projects. I would like to personally thank AJ for his work and wish him the best with his future endeavours.

Competitions

In 2019, NSBA's competitions had 1,282 teams participate, up from 1,274 in 2018. Our competitions were run at five different venues, utilising 9 courts. We lost North Sydney Boys High School, due to them renovating their gym, so it is a testimony to the hard work done by our Competitions Manager, Karen North, that we were able to not only maintain the number of games but actually increase them!

Throughout the year we conducted the following competitions:

Miniball and U13s

Kindy to U8s, participated in mixed and same gender teams whilst U10s through U13s had only same gender grades. This programme is geared towards building game skills in a team environment.

Between 109 to 213 teams took part in each of the three competitions held during the year, with games played on Saturdays at NSISC, Willoughby Leisure Centre, Marie Bashir Mosman Centre, Dunnet Hall at Redlands Junior School, and St Michaels Catholic Primary School. We played three competitions during the year, with 515 teams competing in total, which was an decrease of 2.2% from 2018.

Miniball and U13s had a Gala day at the end of each competition. Kindy, U8s and U10s all receive a participation award, which was received with a lot of excitement from the children playing. U12s and U13s played Top 2 in the Grand Final as a trial, which was then adopted to continue in 2020.



Junior Competitions

This competition is made up of boys and girls, aged from U14 through to U18, in up to 18 divisions. 167 teams participated in Competition One (down from 169 in 2018), 169 teams in Competition Two (up from 164 in 2018). Competitions run from early February to June, and July through to December each year. Games were played over 17 weeks for each competition, with 2,312 games played during the year plus finals.

Games were played during the evening on a Tuesday, Wednesday, Thursday, Friday and Saturday during school term time at NSISC, WLC, Dunnet Hall, and Marie Bashir. Some divisions continue to have double byes.

Senior Competition



In our Senior Hoops Season 2018/2019, 211 teams participated, and in our Tri Season 2019 competition we had 220 teams. Games were played during the evenings on Sunday through Thursday at NSISC.

2019 was our 7th year of having full statistics on both our Premier Men's and Women's competitions. These divisions no longer need to do "duty" and continue to use an amalgamated scoretable and statistics function into one panel of officials. We would like to thank all of our scoretable officials and statisticians. Once again, a very special thanks to Tania Patterson, who did a wonderful job, organising the rosters for all the Premier Men and Women games, and Roupen Zarigian, who stepped in to assist

Tania by taking over the rostering of our score bench officials. Tania "retired" at the end of the year, and Jayme Debnam has stepped up to fill this vital role.

Men's: 6 Grades (Premier, A - E) in 15 divisions

Women's: 3 Grades (Premier, B and C) in 5 divisions

Unisex: 2 Grades (A and B)

We would like to thank all our Norths referees, who support the association and enable so many people to participate in their chosen sport. It is often a thank-less task but they continue to turn up to officiate every day and night of the week. A special thank you to the handful of referees who officiate multiple nights, covering a large percentage of total games, without which many games would require duty referees.

We would also like to thank the GSCs for their work in making the competitions run smoothly. Occasionally, incidents happen which lead to players attending a tribunal to explain their actions, and we would like to thank all those who assisted by being tribunal members during the year.

Karen North
November 2020



Basketball Development

Overview

2019 was the year to get the development nuts and bolts correct. Simple improvements were the focus in the Development Program. Some examples of this are implementing a 48-hour communication return, introducing information computer technology (ICT) into the programs in the form of roll marking software, video feedback in programs, and the use of Airtable for data storage.

In broader terms, the development team workshopped and implemented the department values of T.E.A.M

T - Togetherness

E - Engagement

A - Advancement

M - Mateship

These are the guiding stars of the Development Program and have been the cornerstone for the improvement in accountability within the department.

Our Mission

To build the most highly regarded development program in Australia.

Development Pathway

In 2019 the development programs pathway remained unchanged. The changes to the pathway came from the adoption of the Long Term Athletic Development model designed by Basketball Canada. Generally speaking, the focus is on giving children's the skills (both basketball and psychosocial) to play sport for life.

Schools

The NSBA schools program is designed to grow the participation rate of basketball within the lower North Shore. As mentioned as 2018, apart from increasing participation in North programs, the schools program provides Talent Identification to support the Representative program.



After School Programs

The after school programs offered in 2019 were:

Bear Essentials – The beginner program that offers an engaging and inclusive Launchpad for children to explore and fall in love with the game of basketball (aimed at Kindergarten to Year 2).

Little Bears League – A modified 4v4 cross court training + game that aims to give an introductory look at game situations.

Advanced Skills Training – For domestic level players looking to make their leap into serious basketball. Players here were pushed to develop sound basketball fundamentals.

We saw a 47.78% increase of participation as compared to 2018.

Holiday Programs

Holiday programs are split into Hoops Camps (aimed at beginner and intermediate level players) and Rep Camps (aimed at players named in the NSBA representative teams).

Hoops Camps - 14 Hoops Camps were run in 2019. They are aimed at beginner and intermediate basketball players and average between 80-100 participants per camp.

Reps Camp – 5 Rep camps were run in 2019.

Coach Development

A huge effort was made around building coach development infrastructure. The function of the coach development program is to take aspiring coaches (parents, Uni students, senior rep players) and equip them with the necessary training to develop for themselves coaching skills that are transferable to life. We adopted a collaborative learning style for the coaches so that the young group of court leaders could grow together.

Macs Monk
November 2020



OFFICIATING

Staff

Brendan Lloyd commenced working at Norths on 14 November 2018 as our new Officials Coordinator. He hit the ground running, implementing processes to track referee coverage by competition by night, including average number of games refereed each night, and also for tracking Sin Bin events, including by night, division, team, player and official. These tools are helpful to determine where resources need to be focused.

Senior Domestic

With the increasing depth of NSBA competitions, our refereeing program was going to take its time to match this standard on a weekly basis. Towards the end of 2018 and the start of 2019, we had lower coverage of our games than we would have liked. Since Brendan Lloyd has been with us, we have implemented a plan to counteract this imbalance and have had a gradual improvement across most competition nights. Referee coverage for the year in 2019 saw 81.92% games with full coverage.

Referee courses have helped to grow our official data base and the implementation of our Norths Basketball Referees Development Program is helping to develop more officials to referee at a higher standard. Thanks to these programs we now can provide a higher standard of officiating on a weekly basis, and the coverage of games has seen a growth throughout the year.



Junior Domestic

Coverage for the year in 2019 was 88.42% full coverage on every junior game across the 5 nights of competition which is an improvement on where it was at the end of 2018. Fridays was at almost full coverage most weeks, barring the odd game or two some nights. Thursdays we were at almost 100% coverage for the whole year with multiple coaches/players refereeing there to ensure games are well looked after.

We currently use a GSC referee at Dunnet Hall on a Wednesday, Friday and Saturday and also at Marie Bashir on a Saturday. External venue games are being fully covered for most timeslots and days, with qualified senior referees. Senior referees continue to make up the core of the roster with juniors also being allocated games when available.

Miniball

Referee coverage for Miniball in the past year has been steadily improving and continues to stay strong. Our GSC Referees at external venues continues with one senior referee appointed to each game and paid a higher rate, and this is continuing to help achieve 100% coverage at externals.

During the past year we have also been able to utilise our more qualified junior and senior referees in referee coaching roles during Miniball competitions. This introduction has led to continued growth and retention of trainee referees as they are monitored and given feedback every game. It has also helped to achieve 92.57% referee coverage as these referee coaches are able to referee if required.

Game Service Coordinators (GSCs)

We appointed separate Game Service Coordinators for our Senior, Junior and Miniball Competitions. They have been able to all take ownership of their respective days and improve the relationship between players, referees, coaches, and spectators.

Monday – Tro Manjikian, Tuesday – Oliver Toon, Wednesday – Emily Childs, Thursday – Graeme Reid, Friday – Janelle Younger, Saturday – Ian Macdonald, Sunday – Kendra Asleson & Katya Triantis.

Courses and Basketball Australia Grading Matrix

Throughout 2018/2019 we held several referee courses, helping to grow our referee pool, as well as generally boost referee knowledge and ability. Our numbers have significantly grown in our junior ranks with many officials also stepping up from juniors into our senior program on a regular basis.

Basketball Australia introduced a new grading matrix in 2017 and NSBA has since been educating our referees based on this new matrix and we have now converted all current referees over to the gradings, and continue to educate based on this.

On the back of a strong focus on referee development and courses which educated officials on behaviour management and conflict resolution strategies, we saw an increase in tribunals across multiple divisions. As referees become more educated on how to handle the ever-changing environment, the acceptable standard of behaviour allowed in games became more defined. Whilst 2019 did initially see an increase in Tribunals, we also slowly began to see this lessen as the year progressed and the players/coaches adjusted to what was now appropriate. This is constantly a focus for our officiating program.



Score table

Our score table program continued to develop new officials throughout the year. We have Roupen Zarigian as our score table Officials Coordinator and he has taken this role on well and helped continue the growth of our program. NSBA Officials have participated in Waratah League games as well as on the NBL and WNBL Panels.

NBL Finals Series – Roupen Zarigian

Waratah Finals appointments:

Championship Women – Roupen Zarigian

Youth League – Alannah Stokes, Tro Manjikian, Costa Triantis, Roupen Zarigian

USA vs Canada game – Roupen Zarigian

Statistics

Our Stats program remains the envy of other associations and the only one of its type in Australia. We have covered all our Championship games and continue to help out other associations. We had several of our officials working on the NBL and WNBL. We continue to train our statisticians on our Premier League competition with positive feedback from players and statisticians about the benefits of this.

Waratah Finals appointments:

Championship Men – Jessie Skeen-Fisher and Jayme Debnam

Championship Women – Nikita Bradford

USA vs Canada game – Helen Triantis, Alannah Stokes, Jayme Debnam and Alannah Stokes

Brendan Lloyd
November 2020



REPRESENTATIVE PROGRAM

Representative Report

In 2019 Norths had 30 representative teams, in various state and national competitions. These included:

- 26 junior teams (U12 – U18) competing in the Basketball NSW Waratah Metro Junior League
- 4 senior teams competing in the Basketball NSW Waratah League

The Norths Bears enjoyed a successful year on the court, with highlights being:

- 10 teams competing in the MJL Grand Finals, including 2 U12 Boys teams who played each other in the Grand Final.
- 5 Metro Junior League championships for U12 Boys (Div 1 & Div 3), U12 Girls (Div 2), Under 18 Boys (Div 3) and Under 18 Girls (Black).
- 21 of our 26 Junior rep teams made the WMJL playoffs.
- 7 of our 8 Division One teams qualified for the State Championships
- 7 of our Division Two teams qualified for State Cup.
- Championship Women finished the regular season in second place then lost their semi final
- Championship Men finished regular season in third place, then also losing in the semi finals.
- Youth League Men struggled in their division 2 season, narrowly missing the semi finals.
- Youth League Women finished the regular season in second place, before losing their grand final.



Individual awards were as follows:

- Kate Seebohm was awarded the Defensive Player of the Year for the 3rd consecutive time
- Rebekah Dallinger was named in the Youth League Women 'All Star 5 team'
- Youth League Women's head coach Renae Garlepp was awarded Coach of the Year

Thomas Garlepp
November 2020

Facilities & Courts

NSBA Court Usage

In 2019 we once again utilized 9 courts (at 5 separate venues) for competitions and 12 courts (at 7 venues) for training purposes. We particularly acknowledge and thank St Ignatius Riverview, SCEGGS Redlands, St Aloysius, Shore Grammar and North Sydney Boys for the access they allowed us to their excellent facilities.

Our Facilities Management division is responsible for maintaining and enhancing the Crows Nest facility, maximizing utilisation, ensuring an agreed percentage of cross sport events and participation, negotiating and managing access to external basketball facilities for Norths representative training and for hosting the growth of our domestic competitions.

2018/2019 was a successful year in achieving these objectives. Specifically, we:

- Continued to experience maximum levels of facilities usage in Crows Nest for competitions, and high levels for casual and alternative sport usage
- Maintained access for members to the following key external basketball facilities: North Sydney Boys, St Ignatius Riverview and Redlands
- Continued access to new playing facilities at St Michaels Catholic School which allowed us to relocate our under U8 boys and girls' competition and to grow player participation in existing facilities
- Continued work with Whiteley industrial for our court surfacing allowing for use within 24 hours
- Began a new agreement with Bingo waste disposal — improving costs and efficiency.
- Began process of installing fans in all corners of the stadium through *BIGASS FANS*
- Had the paint re-done within the facility



Moving into the new year our challenges will remain largely the same. We will look to maintain access to a range of external facilities, while continuing to search for, and build relationships with the managers of new facilities to cater for member growth. The aims of optimising the mix of sports using our facility in Crows Nest, and ensuring that the facility is maintained to a high standard and presents well to our members will continue to be of utmost importance to the facilities team in efforts to maximise member experience.

Thomas Garlepp
November 2020

Stadium Development

In order to give everyone a good understanding of where we are at in our quest for finding a new stadium to call home, it is perhaps necessary to recap our journey so far.

In essence we had two main objectives:

- a) save our current stadium from being closed and redeveloped; and
- b) Continue the search for a new stadium (in addition to our existing one).

Here is the update on both these fronts:

A. Retaining our Stadium:

- In 2017, NSBA was advised by North Sydney Council that our current stadium is part of North Sydney Council's Master Plan that will see the stadium closed down, demolished and re-developed underground on the same location.
- Council was unable to be specific about WHEN the stadium would be shut down for this redevelopment plan. It was dependent on many things, not the least being the Council's ability to fund the proposed costs (some \$88m).
- In 2018, in addition to actively lobbying and meeting with local, state and federal representatives, we lobbied several Council members and as a result North Sydney Council have since confirmed that they are not in a financial position to undertake the costs involved in the original Plans to re-build the stadium underground.
- But we are still bursting at the seams and having to turn teams away, so it is imperative that we find additional courts/venues.

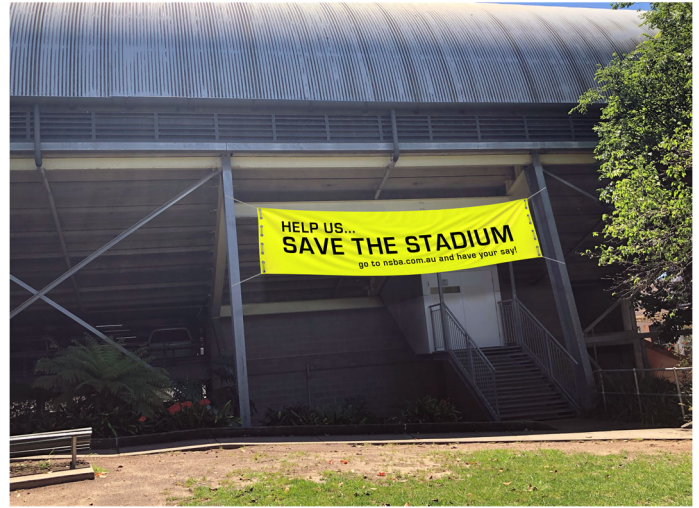
B. An Update on our Search for a new Stadium:

- The NSBA Board has previously agreed the timeline below in order that we may be in a new venue by 2026:
 - ⇒ 2017-2018: Canvas all possible sites with Councils, Corporates, Education Dept, Investors (public and private)
 - ⇒ 2019: Reduce target sites to a list of around 10.
 - ⇒ 2019-2020: Refine potential sites further (Rank, categorise and eliminate some outliers)
 - ⇒ 2020: Reduce target sites to two (Final analysis and target to a singular site by 2021 if feasible)
 - ⇒ 2021: Commence development applications (DA) and building applications (BA)
 - ⇒ 2023: Shovel turn on new site
 - ⇒ 2026: Opening of new venue with basketball as the major user

Brief Summary of Results:

- Our original searches located some 10 possible sites.
- As of December 2019, we have narrowed these to 3 contenders — in Lane Cove, Gore Hill and Crows Nest.

- We are working very closely with all 3 Councils (Lane Cove, Willoughby and North Sydney) in order to progress these sites along.
- A restricting factor for us is that these sites are owned by Councils and therefore we are subject to their speed, their budgets and their political leanings at the time.
- Whilst all of them are very helpful, and all of them see the great need for more community indoor sports, many have had their timings and their budgets seriously impacted by COVID-19. Thus their timing (when) and their budgets (how much) are currently difficult to predict.
- In addition, there will always be a period where Council undertakes a period of community consultation. It is a fact of our lives (as people who want a new stadium) that most residents adopt a “not in my backyard” approach as they fear noise, traffic, etc
- Nevertheless, having said that we remain confident that we are ON-TRACK with our timeline. Given that a SEARS/DA would take about 1-2 years and the build programme about 2 years, we remain upbeat about getting a new venue by our target date of 2026



WHAT CAN YOU DO TO HELP ?

As with any Council project, it is about LOBBYING.

- Whether you live in these Council areas or not, the biggest thing that will increase our chances of success is LOBBYING.
- You can help by writing to your Local Member AND ALSO the Mayors of North Sydney, Willoughby and Lane Cove and express your views about the lack of INDOOR Community sporting venues and that you would like them to prioritise this in their planning and budgeting.
- Most people are very busy (we accept this) and many who will read the above paragraph will expect others will do it. As a result, nobody ever does it.
- I have been in Council meetings where Councillors have expressed to me that basketball is a very “quiet” sport ie we don’t ever lobby as much as the OTHER SPORTS.
- Councillors always listen to their constituents. If their constituent basketballers are saying nothing, whilst their constituent footballers are all writing about the need for more playing parks, then it is no wonder that Councils gravitate to offering more outdoor spaces.

This ball is in our court, so to speak. I urge everyone to help in this lobbying process as it is a critical factor in the success of finding a new venue.

Daniel Martinez
 Stadium Development

Finance Report

It feels odd that we would be discussing the 2019 results in December of 2020. Unfortunately the delay in our AGM due to COVID-19 means that we are well into our following year and our results to date have been stable despite allowing for the impacts of COVID-19.

However, coming back to 2019, it was a better year financially than 2018 for NSBA with an increased surplus, of \$46,092, compared to the surplus in 2018 of \$19,708.

The key contributors to the better performance were as follows:

- Increased registration numbers across all age groups.
- Increased fees from stadium court hire due to a lift in prices.
- Improved revenue from higher attendance at after school programs.

These higher revenue items were offset by higher costs as follows:

- Increased costs in the representative program including hire court hire costs at external venues.
- Increased staff and contractor costs including those staff focused on the new stadium project.
- Higher maintenance costs for the stadium.

At the end of 2019, it was decided to write-off the balance of the Peak stock totaling \$28,202. In consultation with our auditor, due to the very low possibility of selling the stock, it was felt it was better to write the balance off as an Extraordinary Item, against prior years' earnings, and donate the actual items to charity, freeing up substantial space at the stadium.

The balance sheet remains in good shape with no borrowings and our cash balance increasing from \$778,399 in 2018 to \$917,968 in 2019. Our cash balance is an important item for the Club as it is these reserves that will assist in our new stadium project when that comes to fruition.

At the date of this report, the Association is able to pay its debts as and when they fall due.

Our accounts were audited by Hales Redden, Chartered Accountants and their report was unqualified. As with any business, we are constantly looking at better ways of operating, including our accounting processes. We have worked with Hales Redden throughout the year as part this continuous review.

Arnie Selvarajah
December 2020



2019 Results and Statistics

Representative Teams

The following are NSBA's results for the 2019 Basketball Australia and BNSW season:

Metro Junior League :

12 Boys Division 1 (champions)	12 Girls Division 1 (Runners Up)
12 Boys Division 2 Black (3rd)	12 Girls Division 2 Black (champions)
12 Boys Division 3 Red (Champions)	12 Girls Division 2 Red (5th)
12 Boys Division 3 White (Runners Up)	12 Girls Division 3 White (5th)
14 Boys Division 1 (Runners Up)	14 Girls Division 1 (4th)
14 Boys Division 2 Black (Runners Up)	14 Girls Division 2 Black (3rd)
14 Boys Division 3 Red (5th)	14 Girls Division 2 Red (5th)
16 Boys Division 1 (8th)	16 Girls Division 1 (3rd)
16 Boys Division 2 Black (6th)	16 Girls Division 2 Black (4th)
16 Boys Division 4 Red (Runners Up)	16 Girls Division 2 Red (6th)
18 Boys Division 1 (3rd)	18 Girls Division 1 (4th)
18 Boys Division 2 Black (3rd)	18 Girls Division 2 Black (Champions)
18 Boys Division 3 Red (Champions)	18 Girls Division 2 Red (10th)

State Cup Qualifiers:

12 Boys Division 2 Black (Runners Up)	12 Girls Division 2 Black (3rd)
14 Boys Division 2 Black (Runners Up)	14 Girls Division 2 Black (3rd)
18 Boys Division 2 Black (3rd)	16 Girls Division 2 Black (Runners Up)
	18 Girls Division 2 Black (Runners Up)

State Championship Qualifiers:

12 Boys Division 1 (3rd)	12 Girls Division 1 (Runners Up)
14 Boys Division 1 (Runners Up)	14 Girls Division 1 (5th)
	16 Girls Division 1 (5th)
18 Boys Division 1 (5th)	18 Girls Division 1 (5th)

Senior League:

Youth League Men (grand finalists)
Youth League Women (grand finalists)

2019 Results and Statistics

State Honours

Norths had a strong State and National representation in 2019 with the following players, coaches and officials selected:

U20 State Team Representatives

- Imogen Greenslade
- Hunter Goodrick
- Rebekah Dallinger
- Tom Garlepp (Head Coach, Women)
- Angus Bourke (Assistant Coach, Women)

U18 State Team Representatives

- Campbell Green
- Hunter Madden
- Isabelle Morgan
- Liam Fitzgerald
- Mikey Yoong
- Robert Moore
- Renae Garlepp (Assistant Coach Girls)

U16 State Team Representatives

- Peggy Schell
- Lara Scholz (Assistant Coach Girls)

U15 State Team Representatives

- Angus Bourke (Head Coach Boys)
- Lara Scholz (Head Coach Girls)



2019 Results and Statistics

Domestic Competitions

Miniball and U13s

Competition One

Kindy teams – 1 division – 4 teams
Under 8 Boys – 2 divisions – 13 teams
Under 8 Girls – 1 division – 6 teams
Under 10 Girls – 3 divisions – 20 teams
Under 10 Boys – 5 divisions – 31 teams
Under 12 Girls – 3 divisions – 29 teams
Under 12 Boys – 6 divisions – 39 teams
Under 13 Girls – 3 divisions – 17 teams
Under 13 Boys – 5 divisions – 34 teams
Total number teams – 193 teams

Competition Two

Under 10 Girls – 1 division – 7 teams
Under 10 Boys – 2 divisions – 15 teams
Under 12 Girls – 2 divisions – 14 teams
Under 12 Boys – 4 divisions – 31 teams
Under 13 Boys – 3 divisions – 29 teams
Under 13 Girls – 2 divisions – 13 teams
Total number of teams – 109 teams

Competition Three

Kindy teams – 2 divisions – 12 teams
Under 8 – 3 divisions – 20 teams
Under 10 Girls – 4 divisions – 23 teams
Under 10 Boys – 5 divisions – 33 teams
Under 12 Girls – 3 divisions – 29 teams
Under 12 Boys – 5 divisions – 42 teams
Under 13 Boys – 4 divisions – 37 teams
Under 13 Girls – 3 divisions – 17 teams
Total number of teams – 213 teams

2019 Results and Statistics

Domestic Competitions

Juniors (Under 14 to Under 18)

Competition One

Under 14 Women – 2 division – 17 teams
Under 16 Women – 3 divisions – 25 teams
Under 18 Women – 2 divisions – 16 teams
Under 14 Men – 3 divisions – 28 teams
Under 16 Men – 5 divisions – 48 teams
Under 18 Men – 3 divisions – 33 teams
Total number of teams – 167 teams

Competition One: Grand Finalists 2019

U14 Women Division 1 – Lane Cove Lynx 57 def Cammeray Slammers 22
U14 Women Division 2 – Freckles 25 def NSGH Arrows 9
U16 Women Division 1 – Black Wolves 56 def Spartans 35
U16 Women Division 2 – Lane Cove Polars 37 def NSGH Riptides 24
U16 Women Division 3 – Homenetmen Antranig Red 22 def NSGH Scorchers 12
U18 Women Division 1 – Homenetmen Antranig White 49 def Avatars 26
U18 Women Division 2 – Lane Cove Sparks 26 def Cammeraygal Crystal 11
U14 Men Division 1 – Lane Cove Spurs 54 def Lane Cove Cavaliers 52
U14 Men Division 2 – Lane Cove Knicks 45 def Roseville Raptors 23
U14 Men Division 3 – Homenetmen Antranig 48 def TSBC Indians 23
U16 Men Division 1 – Rip City 52 def Warriors JP
U16 Men Division 2 – Mavericks 43 def Swishfish 33
U16 Men Division 3 – Homenetmen Antranig 35 def Lane Cove Celtics 30
U16 Men Division 4 – Brown Falcons 26 def Wolves 24
U 16 Men Division 5 – pREDators 29 def Roseville Roar 21
U18 Men Division 1 – The Argonauts 48 def Black Hawks 43
U18 Men Division 2 – Magenta Falcons 35 def Blue Falcons 26
U18 Men Division 3 – Demons 37 def Cammeraygal Smashers 27

2019 Results and Statistics

Domestic Competitions

Juniors (Under 14 to Under 18)

Competition Two

Under 14 Women – 2 divisions – 17 teams
Under 16 Women – 3 divisions – 26 teams
Under 18 Women – 2 divisions – 17 teams
Under 14 Men – 3 divisions – 29 teams
Under 16 Men – 5 divisions – 47 teams
Under 18 Men – 3 divisions – 33 teams
Total number of teams – 169 teams

Competition Two: Grand Finalists 2019

U14 Women Division 1 – Lane Cove Flames 17 def Cammeray Slammers 15
U14 Women Division 2 – Cammeraygal Cyclones 39 def NSGH Fury 13
U16 Women Division 1 – Spartans 36 def WGHS Wiggles 10
U16 Women Division 2 – NSGH Flash 32 def Buckets 10
U16 Women Division 3 – Ararat 22 def Kodiaks 12
U18 Women Division 1 – Black Wolves 34 def WGHS Wildcats 32
U18 Women Division 2 – Mercy Magic 37 def Northside Raiders 34
U14 Men Division 1 – Lane Cove Cavaliers 51 def Lane Cove Grizzlies 34
U14 Men Division 2 – Homenetmen Antranig Red 41 def Lane Cove Heat 40
U14 Men Division 3 – The Dunkers 30 def Killarney Tarantulas 20
U16 Men Division 1 – Warriors JP 42 def Blazers 36
U16 Men Division 2 – The Sharks 40 def Wolves 26
U16 Men Division 3 – Meteorites 23 def The Tigers 16
U16 Men Division 4 – Riverview Raptors White 44 def Indigo Falcons 35
U16 Men Division 5 – Demonds 23 def Cammeraygal Hawks 16
U18 Men Division 1 – Black Hawks 61 def The Argonauts 54
U18 Men Division 2 – The Rockstars 61 def Cannibals 54
U18 Men Division 3 – Bobcats 49 def Homenetmen Antranig U18M2 42

2019 Results and Statistics

Domestic Competitions Senior Hoops

Season 2018/2019

Women – 5 divisions – 47 teams
Men – 15 divisions – 147 teams
Unisex – 2 divisions – 17 teams
Total number of teams – 211

Senior Hoops 2018/2019: Grand Finalists

Sunday Divisions
Women's B – AGBU 27 def Redback Airness 22
Women's C – Homenetmen Ararat 53 def Magic Mummies 27
Men's B – AA Magic 50 def Newbee 42
Men's C – Homenetmen Antranig Red 39 def The Rogues 30
Men's D – Cruel Intentions 49 def Fandango 360 42
Men's E – No Other Name 49 def Bricklayers 47
Monday Divisions
Women's B – My team myer 48 def AGBU 39
Women's C – Air Ballers 52 def CBOBS 49
Men's B – Desierto Hermanos 57 def Reflections 48
Men's C – The Wolves M's C 52 def Bricklayers 47
Tuesday Divisions
Men's B1 – TTP 52 def NADS 39
Men's B2 – Homenetmen Ararat 43 def Tin Sinkers 40
Unisex A – Fireballers 61 def Dubnations 41
Unisex B – No Finals were played
Wednesday Divisions
Men's Prem – Mitches 58 def Wolverines 49
Men's A – Rowley 45 def Homenetmen Ararat 42
Men's B – Cougars 30 def Make a Swish Foundation 24
Men's C – Norfolk Simplemun 42 def Banned 40
Thursday Divisions
Women's Prem – \$xc slam dunkers 49 def Ninjas 48
Men's B – The Tropics 40 def Novus 30
Men's C – Homenetmen No 'Stars 34 def Keyboard Warriors 26
Men's D – Pick N Troll 31 def No Homers 28

2019 Results and Statistics

Domestic Competitions

Senior Tri

Season 2019

Women – 5 divisions – 50 teams
Men – 15 divisions – 153 teams
Unisex – 2 divisions – 17 teams
Total Numbers teams – 220

Season 2019: Grand Finalists

Sunday Divisions
Women's B – Impulse 28 def Zippers 18
Women's C – Homenetmen Antranig 34 def The Steelers 19
Men's B – Falcons 47 def Newbee 32
Men's C – The Jeths 49 def Fandango 360 41
Men's D – The Untouchables D 42 def The Swat Team 32
Men's E – Neutral Bay Blazers 45 def No Other Name 44
Monday Divisions
Women's B – my team myer 20 F/W def AGBU 0 F/L
Women's C – Flint Tropics 43 def Airballers 29
Men's B – Desierto Hermanos 54 def Wolverines B 47
Men's C – White Chocolate 50 def Celtics 46
Tuesday Divisions
Men's B1 – TTP 40 def NADS 30
Men's B2 – The UN 41 def Harbord Diggers 36
Unisex A – Major Powas 38 def Dubnation 29
Unisex B – Dirty Slammers 47 def Semi Pro 39
Wednesday Divisions
Premier Men – Gale Force 70 def Mitches 58
Men's A – Blaze 54 def Homenetmen Antranig 47
Men's B – Norfolk Simplemun 42 def Northern Wolves 30
Men's C – The Problem Gamblers 35 def Trash 26
Thursday Divisions
Premier Women – Team Bobbles 62 def All Class 41
Men's B – Grumpy Old Bears 58 def Truckers 39
Men's C – Skillz that Killz 42 def The Tractors 23
Men's D – Only Airballs 56 def Dream Team 25

2019 Results and Statistics

Development Programs

Afterschool Programs	2017	2018	2019
Term 1	364	201	210
Term 2	223	187	220
Term 3	252	182	407
Term 4	339	286	427
Total	1178	856	1265

Elite Development	2017	2018	2019
Term 1	96	59	53
Term 2	77	59	65
Term 3	136	209	225
Term 4	0	0	0
Total	309	327	343

Special Events	2017	2018	2019
Term 1			
Term 2			
Term 3	184*		
Term 4			104**
Total			

**Pro Camp **Primary Schools 3X3 Tournament*

School Holiday Camps	2017	2018	2019
Term 1	502	497	435
Term 2	250	308	217
Term 3	136	289	394
Term 4	N/A*	289	361
Total	888	1383	1407

**Records unknown*

School Holiday Rep Camps	2017	2018	2019
Term 1	59	109	56
Term 2	36	36	53
Term 3	35	46	55
Term 4	116	171	89
Total	246	362	253

2019 Results and Statistics

Northern Suburbs Basketball Association Inc 2019

Membership

As per SportsTG data	2019	2018	2017	2016
Senior	1,753	1,810	1,804	1,956
Junior	1,749	1,624	1,727	1,675
Miniball	1,502	1,286	1,446	1,390
Total	5,004	4,720	4,977	5,021

North Sydney Indoor Sports Centre 2019

Court Usage

By Sport	Hours	% of Total
Basketball	12,316.083	88.10
Badminton	226.083	1.62
Netball	421.500	3.02
Futsal	283.750	2.03
Volleyball	20.000	0.14
Multi Sport	32.500	0.23
Other	679.000	4.86

2019 Results and Statistics

Officials 2019 International, National and State Accolades Representatives

2019 saw a lot of success within our junior and senior ranks with the following being a brief extract of this year's achievements:

Guy Richards

- FIBA Licence
- Pacific Games
 - Gold Medal Men's Final
 - 3x3 Gold Medal Women's Final



Riannan De La Torre

- FIBA 3x3 U18 World Cup – Women's Bronze Medal Game
- World University Games – Xiamen, China – Men's Gold Medal Game
- World Urban Games – Budapest – Gold Medal Game
- Tokyo Women's Series – Gold Medal Game
- World Beach Games, Qatar – Men's Gold Medal Game

WNBL – Guy Richards, Richard Bai, Luke Joseph

WNBL Finals Series – Guy Richards

Development NBL Panel – Guy Richards

National Referee Development Program – Luke Joseph

Advanced Referee Program – Bradley Mattioli, Luke Joseph, Jackson Hurst & Jayden Krieg

Junior Development Program – Maegen Lee, Oliver Tysoe & Matt Venticinque

2019 National Championships

- Under 20's – Brad Mattioli (U20M Gold) and Brendan Lloyd
- Under 18's – Jayden Krieg and Jackson Hurst
- Under 14's – Oliver Toon
- National Schools Tournament – Jonathon Parkinson – Championship Women's Final
- Ivor Burge – Oliver Tysoe – Bronze Women's Game
- Zebra Tour - Oliver Tysoe - 17 Men Division 1 Final and Matthew Venticinque - 15 Men Division 1 Final

2019 Results and Statistics

Waratah Senior League - 6 referees selected for finals, with 4 receiving finals

- Senior League YLM2 Final – Bradley Mattioli
- Senior League YLM1 Final – Luke Joseph
- Senior League Championship Women Final – Richard Bai
- Senior League Championship Men Final – Guy Richards
-

Waratah Senior League - 6 referees selected for finals, with 4 receiving finals

- Senior League YLM2 Final – Bradley Mattioli
- Senior League YLM1 Final – Luke Joseph
- Senior League Championship Women Final – Richard Bai
- Senior League Championship Men Final – Guy Richards

We had many referees officiate across the Waratah Metro Junior League 2019 season, with the following appointed to:

WMJL Finals games

- Alec Warner - 16B2
- Eve Leigh - 12B2
- Jackson Hurst - 18B3
- James Griffiths - 14G3
- Jayden Krieg - 18B2
- Jonathon Parkinson - 16G1
- Maegen Lee - 16G2
- Matthew Venticinque - 14G2
- Nik Radowski - 14B3
- Oliver Toon - 14G3

State Championships Finals

- Alec Warner
- Evie Lee
- Maegen Lee
- Matthew Venticinque
- Jayden Krieg – 16M Grand Final Referee
- Jonathon Parkinson – 16W Grand Final Referee
- Oliver Toon – 14M Grand Final Referee

State Cup Finals

- Alec Warner - U16 Girls
- Matt Venticinque - U16 Boys
- Evie Lee - U14 Boys
- Tony Moon

Our People

Board

Vik Kortian	President
Greg Maraun	Vice President (elected June 2019)
Arnie Selverajah	Finance Director
Louise Bortolin	Director (term ended June 2019)
Guy Richards	Director (term ended June 2019)
Susan MacDonald	Director
JP Daneel	Director (elected June 2019)
Craig Kesby	Director (elected June 2019)

Full Time Staff

Graeme Reid	CEO
Karen North	Competitions Manager
Thomas Garlepp	Facilities & High Performance Manager
Nick Womersley	Maintenance and WHS Administrator (started January, resigned July 2019)
Kendra Asleson	Rep Administrator (resigned June 2019)
Macsen Monk	Development Coordinator (started January 2019)
Brendan Lloyd	Officials Coordinator
Ross Noone	Concierge (started January 2019)
Simon Frost	Concierge (started April 2019)
Erik Dorbek	Development Program Coach

Part Time and Casual Staff

Rachael Woo	Financial Controller
Lynda Stowers	Representative Administrator (started July 2019)
Linden Smith-Hyde	Social Media Administrator

Contractors & Volunteers

Adrienne Unkovich	HR Consultant
Daniel Martinez	General Manager Stadium Development
Anthony (AJ) James	General Manager Marketing & Innovations (ceased December 2019)
Daniel Fischer	Development Program Manager
Tania Patterson	Stats Coordinator (volunteer)
Jayne Debnam	Stats Coordinator (volunteer)
Roupen Zarigian	Scoretable Coordinator (volunteer)

Our People

Customer Service Officers

- Tyler Beaton
- Angus Bourke
- Robert Cameron
- Elee Carroll
- Laurie Fleming
- Heidi Freeburn
- Kate Golding
- Mike Golding
- Garen Kortian
- Elizajane Loader
- Nathaniel Page
- Saxon Penn
- Alannah Stokes
- Rachael Stokes
- Katya Triantis

Game Service Coordinators

- Tro Manjikian
- Graeme Reid
- Oliver Toon
- Emily Childs
- Ian MacDonald
- Kendra Asleson
- Janelle Younger
- Katya Triantis

Life Members

- Doug Golding, 1991
- John Niven, 1998
- Harry Kushkarian, 1999
- Graeme Reid, 1999
- Ralph Greco, 2000
- Greg Maraun, 2005
- Dave Milling, 2008
- Ken Kennedy, 2008
- Nick Ritten, 2009
- Anto Panoyan, 2009
- Bob Dickinson, 2011
- Michael Stokes, 2011
- Vik Kortian, 2013
- Tania Patterson, 2016
- Louise Bortolin, 2019
- Daniel Martinez, 2019

Hall of Fame

- Jacob Ashjian
- Louise Bortolin
- Luke Brennan
- Paul Buttsworth
- Steve Carfino
- Sharon Carleton
- Pat Carmody
- Sue Chalmers
- Bob Dickinson
- Dennis Emery
- Arnold Eynaud
- Daniel Fischer
- John Gale
- Kris Gale
- Geoff Gauci
- Doug Golding
- Bill Goodman
- Steve Goodman
- Ralph Greco
- James Heritage
- Ken Kennedy
- Vik Kortian
- Harry Kushkarian
- Nina Kushkarian
- Monica Love
- Corrina Lueg
- David Major
- Greg Maraun
- Wayne Marsh
- Daniel Martinez
- Genia McCaffery
- Ken McKibbins
- Dave Milling
- Tom Moore
- Tony Naar
- Viken Nalbandian
- John Niven
- Karen North
- Tania Patterson
- Anto Panoyan
- Glenn Pearson
- Tim Purcell
- Graeme Reid
- Nick Ritten
- Teresa Ruscoe
- Arnie Selvarajah
- Steve Smith
- Michael Stokes
- Phil Taylor
- Keith Webb
- Roupén Zarigian

Thanks to our Awesome 2019 Partners



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NORTHERN SUBURBS BASKETBALL ASSOCIATION INC
ABN 87 062 251 400

FINANCIAL REPORT
FOR THE YEAR ENDED
31 DECEMBER 2019

Liability limited by a scheme approved under
Professional Standards Legislation

NORTHERN SUBURBS BASKETBALL ASSOCIATION INC
ABN 87 062 251 400

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General Information

The financial report covers the Northern Suburbs Basketball Association Inc. as an individual entity. The financial report is presented in Australian dollars, which is Northern Suburbs Basketball Association Inc.'s functional and presentation currency.

The financial report consists of the financial statements, notes to the financial statements and the statement by Members of the Committee.

The financial report was authorised for issue on 11 August 2020. The officers do not have the power to amend and reissue the financial report.

NORTHERN SUBURBS BASKETBALL ASSOCIATION INC
ABN 87 062 251 400

STATEMENT OF COMPREHENSIVE INCOME
FOR THE YEAR ENDED 31 DECEMBER 2019

	Note	2019 \$	2018 \$
Revenue	2	3,700,434	3,466,801
Direct expenses		(1,955,406)	(1,902,576)
Administration expenses		(39,603)	(37,246)
Building maintenance expenses		(151,563)	(143,917)
Bad and doubtful debt expenses		(5,000)	(12,000)
Computer and software costs		(9,214)	(9,034)
Depreciation and amortisation expenses		(58,915)	(58,679)
Employee benefits expenses		(947,844)	(841,935)
Occupancy expenses		(146,575)	(134,904)
Professional expenses		(234,299)	(207,357)
Other expenses		(105,923)	(99,445)
Profit for the year	3	<u>46,092</u>	<u>19,708</u>
Total comprehensive income for the year		<u>46,092</u>	<u>19,708</u>
Total comprehensive income attributable to the members of Northern Suburbs Basketball Association Inc.		46,092	19,708

The accompanying notes form part of these financial statements.
These statements should be read in conjunction with the attached compilation report of HALES REDDEN & PARTNERS PTY LTD.

NORTHERN SUBURBS BASKETBALL ASSOCIATION INC
ABN 87 062 251 400

STATEMENT OF FINANCIAL POSITION
AS AT 31 DECEMBER 2019

	Note	2019 \$	2018 \$
ASSETS			
CURRENT ASSETS			
Cash and cash equivalents	4	917,968	778,399
Trade and other receivables	5	55,776	59,064
Other current assets	6	82,579	131,803
TOTAL CURRENT ASSETS		<u>1,056,323</u>	<u>969,266</u>
NON-CURRENT ASSETS			
Property, plant and equipment	8	223,774	231,760
Other non-current assets	7	13,586	13,451
TOTAL NON-CURRENT ASSETS		<u>237,360</u>	<u>245,211</u>
TOTAL ASSETS		<u>1,293,683</u>	<u>1,214,477</u>
LIABILITIES			
CURRENT LIABILITIES			
Trade and Other Payables	9	163,173	126,160
Provisions	10	87,002	56,798
Other current liabilities	11	376,800	382,701
TOTAL CURRENT LIABILITIES		<u>626,975</u>	<u>565,659</u>
TOTAL LIABILITIES		<u>626,975</u>	<u>565,659</u>
NET ASSETS		<u>666,708</u>	<u>648,818</u>
EQUITY			
Reserves	12	1,433	1,433
Retained earnings	13	665,275	647,385
TOTAL EQUITY		<u>666,708</u>	<u>648,818</u>

The accompanying notes form part of these financial statements.
These statements should be read in conjunction with the attached compilation
report of HALES REDDEN & PARTNERS PTY LTD.

NORTHERN SUBURBS BASKETBALL ASSOCIATION INC
ABN 87 062 251 400

STATEMENT OF CHANGES IN EQUITY
FOR THE YEAR ENDED 31 DECEMBER 2019

	Note	\$	\$	
	Note	Retained earnings \$	Other reserves \$	Total \$
Balance at 1 January 2018		627,677		627,677
Opening balance for the year			56,889	56,889
Movement			(55,455)	(55,455)
Profit attributable to members		19,708		19,708
Balance at 31 December 2018		<u>647,385</u>	<u>1,434</u>	<u>648,818</u>
Profit attributable to members		46,092		46,092
Extraordinary Items		(28,202)		(28,202)
Balance at 31 December 2019		<u>665,275</u>	<u>1,434</u>	<u>666,708</u>

The accompanying notes form part of these financial statements.
These statements should be read in conjunction with the attached compilation
report of HALES REDDEN & PARTNERS PTY LTD.

NORTHERN SUBURBS BASKETBALL ASSOCIATION INC
ABN 87 062 251 400

STATEMENT OF CASH FLOWS
FOR THE YEAR ENDED 31 DECEMBER 2019

	Note	2019 \$	2018 \$
Cash Flows from Operating Activities:			
Receipts from Customers		3,695,111	3,705,077
Interest Received		14,317	10,532
Payments & Outgoings		(3,518,930)	(3,619,978)
Net Cash Provided by (Used In) Operating Activities	14	<u>190,498</u>	<u>95,631</u>
Cash Flows from Investing Activities:			
Purchase of Property, Plant & Equipment		(50,929)	(115,560)
Net Cash Provided by (Used In) Investing Activities		<u>(50,929)</u>	<u>(115,560)</u>
Cash Flows from Financing Activities:			
Net Cash Provided by (Used In) Financing Activities		<u>-</u>	<u>-</u>
Net Increase (Decrease) in Cash Held		139,569	(19,929)
Cash at Beginning of the Financial Year		<u>778,399</u>	<u>798,328</u>
CASH AT END OF FINANCIAL YEAR	4	<u>917,968</u>	<u>778,399</u>

The accompanying notes form part of these financial statements.
These statements should be read in conjunction with the attached compilation
report of HALES REDDEN & PARTNERS PTY LTD.

NORTHERN SUBURBS BASKETBALL ASSOCIATION INC
ABN 87 062 251 400

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2019

1 Summary of Significant Accounting Policies

The financial statements cover NORTHERN SUBURBS BASKETBALL ASSOCIATION INC as an individual entity. NORTHERN SUBURBS BASKETBALL ASSOCIATION INC is an association incorporated in NSW under the Associations Incorporation Act 2009.

Basis of Preparation

In the officer's opinion, NORTHERN SUBURBS BASKETBALL ASSOCIATION INC is not a reporting entity because there are no users dependent on general purpose financial statements.

These are special purpose financial statements that have been prepared for the purposes of complying with the New South Wales legislation the Associations Incorporation Act 2009 and associated regulations. The officers have determined that the accounting policies adopted are appropriate to meet the needs of the members of NORTHERN SUBURBS BASKETBALL ASSOCIATION INC.

Australian Accounting Standards set out accounting policies that the AASB has concluded would result in financial statements containing relevant and reliable information about transactions, events and conditions. Compliance with Australian Accounting Standards ensures that the financial statements and notes also comply with International Financial Reporting Standards as issued by the IASB. Material accounting policies adopted in the preparation of these financial statements are presented below and have been consistently applied unless stated otherwise.

The financial statements, except for the cash flow information, have been prepared on an accruals basis and are based on historical costs, modified, where applicable, by the measurement at fair value of selected non-current assets, financial assets and financial liabilities. The amounts presented in the financial statements have been rounded to the nearest dollar.

Accounting Policies

Property, Plant and Equipment

Each class of property, plant and equipment is carried at cost or fair value as indicated less, where applicable, any accumulated depreciation and impairment losses.

NORTHERN SUBURBS BASKETBALL ASSOCIATION INC
ABN 87 062 251 400

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2019

Plant and equipment

Plant and equipment are measured on the cost basis and are therefore carried at cost less accumulated depreciation and any accumulated impairment losses.

In the event the carrying value of plant and equipment is greater than the estimated recoverable amount, the carrying value is written down immediately to the estimated recoverable amount. A formal assessment of recoverable amount is made when impairment indicators are present.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the association and the cost of the item can be measured reliably. All other repairs and maintenance are charged to the statement of comprehensive income during the financial period in which they are incurred.

Depreciation

Depreciation is calculated on a straight-line basis to write off the net cost of each item of property, plant and equipment (excluding land) over their expected useful lives as follows:

Leasehold improvements	3-10 years
Plant and equipment	3-7 years

The residual value, useful lives and depreciation methods are reviewed, and adjusted if appropriate, at each reporting date.

Leasehold improvements and plant and equipment under lease are depreciated over the unexpired period of the lease or the estimated useful life of the assets, whichever is shorter.

NORTHERN SUBURBS BASKETBALL ASSOCIATION INC
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NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2019

Income Tax

As the company is a charitable institution in terms of subsection 50-5 of the Income Tax Assessment Act 1997, as amended, it is exempt from paying income tax.

Financial Instruments

Financial assets and financial liabilities are recognised when the entity becomes a party to the contractual provisions to the instrument. For financial assets, this is equivalent to the date that the association commits itself to either purchase or sell the asset (i.e. trade date accounting adopted).

Financial instruments are initially measured at fair value plus transactions costs except where the instrument is classified 'at fair value through profit or loss', in which case transaction costs are expensed to profit or loss immediately.

Impairment of Non-Financial Assets

At the end of each reporting period the association determines whether there is an evidence of an impairment indicator for non-financial assets.

Where this indicator exists and regardless for goodwill, indefinite life intangible assets and intangible assets not yet available for use, the recoverable amount of the assets is estimated.

Where assets do not operate independently of other assets, the recoverable amount of the relevant cash-generating unit (CGU) is estimated.

The recoverable amount of an asset or CGU is the higher of the fair value less costs of disposal and the value in use. Value in use is the present value of the future cash flows expected to be derived from an asset or cash-generating unit.

Where the recoverable amount is less than the carrying amount, an impairment loss is recognised in profit or loss.

NORTHERN SUBURBS BASKETBALL ASSOCIATION INC
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NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2019

Reversal indicators are considered in subsequent periods for all assets which have suffered an impairment loss, except for goodwill.

Where it is not possible to estimate the recoverable amount of an individual asset, the association estimates the recoverable amount of the cash-generating unit to which the asset belongs.

Impairment testing is performed annually for goodwill and intangible assets with indefinite lives.

Accounts Receivable and Other Receivables

Accounts receivable and other debtors include amounts due from members as well as amounts receivable from customers for goods sold in the ordinary course of business. Receivables expected to be collected within 12 months of the end of the reporting period are classified as current assets. All other receivables are classified as non-current assets.

At the end of each reporting period, the carrying amount of accounts receivable and other receivables are reviewed to determine whether there is any objective evidence that the amounts are not recoverable. If so, an impairment loss is recognised immediately in statement of comprehensive income.

Employee Benefits

Wages and salaries, annual leave and sick leave

Liabilities for wages and salaries, including non-monetary benefits, annual leave and accumulating sick leave expected to be settled with 12 months of the reporting date are recognised in current liabilities in respect of employees' services up to the reporting date and are measured at the amounts expected to be paid when the liabilities are settled. Non-accumulating sick leave is expensed to profit or loss when incurred.

NORTHERN SUBURBS BASKETBALL ASSOCIATION INC
ABN 87 062 251 400

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2019

Long service leave

The liability for long service leave is recognised in current and non-current liabilities, depending on the unconditional right to defer settlement of the liability for at least 12 months after the reporting date. The liability is measured as the present value of expected future payments to be made in respect of services provided by employees up to the reporting date using the projected unit credit method. Consideration is given to expected future wage and salary levels, experience of employee departures and periods of service. Expected future payments are discounted using market yields at the reporting date on national government bonds with terms to maturity and currency that match, as closely as possible, the estimated future cash outflows.

Provisions

Provisions are recognised when the association has a legal or constructive obligation, as a result of past events, for which it is probable that an outflow of economic benefits will result and that outflow can be reliably measured. Provisions recognised represent the best estimate of the amounts required to settle the obligation at the end of the reporting period.

Cash and Cash Equivalents

Cash and cash equivalents comprises cash on hand, demand deposits and short-term investments which are readily convertible to known amounts of cash and which are subject to an insignificant risk of change in value.

NORTHERN SUBURBS BASKETBALL ASSOCIATION INC
ABN 87 062 251 400

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2019

Revenue and Other Income

Revenue is recognised when the amount of the revenue can be measured reliably, it is probable that economic benefits associated with the transaction will flow to the entity and specific criteria relating to the type of revenue as noted below, has been satisfied.

Revenue is measured at the fair value of the consideration received or receivable.

Sale of goods

Revenue is recognised when it is probable that the economic benefit will flow to the association and the revenue can be reliably measured. Revenue is measured at the fair value of the consideration received or receivable.

Interest revenue

Interest revenue is recognised using the effective interest rate method.

Other revenue

Other revenue is recognised when it is received or when the right to receive payment is established.

Accounts Payable and Other Payables

Accounts payable and other payables represent the liabilities at the end of the reporting period for goods and services received by the association that remain unpaid.

Accounts payable are recognised at their transaction price. Accounts payable are obligations on the basis of normal credit terms.

NORTHERN SUBURBS BASKETBALL ASSOCIATION INC
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NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2019

Goods and Services Tax (GST)

Revenues, expenses and assets are recognised net of the amount of goods and services tax (GST), except where the amount of GST incurred is not recoverable from the Australian Taxation Office (ATO).

Receivables and payables are stated inclusive of GST. The net amount of GST recoverable from, or payable to, the ATO is included as part of receivables or payables in the statement of financial position.

Comparative Amounts

Comparatives are consistent with prior years, unless otherwise stated.

Where a change in comparatives has also affected the opening retained earnings previously presented in a comparative period, an opening statement of financial position at the earliest date of the comparative period has been presented.

Critical Accounting Estimates and Judgements

The committee evaluates estimates and judgements incorporated into the financial statements based on historical knowledge and best available current information. Estimates assume a reasonable expectation of future events and are based on current trends and economic data, obtained both externally and within the association.

Provision for impairment of receivables

The provision for impairment of receivables assessment requires a degree of estimation and judgement. The level of provision is assessed by taking into account the recent sales experience, the aging of receivable, historical collection rates and specific knowledge of the individual debtors financial position.

NORTHERN SUBURBS BASKETBALL ASSOCIATION INC
ABN 87 062 251 400

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2019

Estimation of useful lives of assets

The committee determines the estimated useful lives and related depreciation and amortisation charges for its property, plant and equipment and finite life intangible assets. The useful lives could change significantly as a result of technical innovations or some other event. The depreciation and amortisation charge will increase where the useful lives are less than previously estimated lives, or technically obsolete or non-strategic assets that have been abandoned or sold will be written off or written down.

NORTHERN SUBURBS BASKETBALL ASSOCIATION INC
ABN 87 062 251 400

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2019

	2019	2018
	\$	\$
2 Revenue and Other Income		
Revenue		
Sales revenue:		
Sale of goods	3,686,116	3,456,269
Other revenue:		
Interest received	14,318	10,532
Total revenue	3,700,434	3,466,801
3 Profit for the year		
Profit before income tax from continuing operations includes the following specific expenses:		
Expenses		
Direct expenses	1,955,406	1,902,576
Depreciation of property, plant and equipment	58,915	58,679
Bad Debts Written Off	5,000	12,000
Total bad and doubtful debts	5,000	12,000
4 Cash and Cash Equivalents		
Cash on Hand	10,098	7,662
Cash at Bank	113,428	39,292
Cash on Deposit	166,047	120,557
Term Deposits	623,460	608,647
Westpac Debit Card	4,935	2,241
	917,968	778,399

These notes should be read in conjunction with the attached compilation report of HALES REDDEN & PARTNERS PTY LTD.

NORTHERN SUBURBS BASKETBALL ASSOCIATION INC
ABN 87 062 251 400

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2019

	2019	2018
	\$	\$
5 Trade and Other Receivables		
Current		
Trade Debtors	53,985	58,115
Less: Provision for Doubtful Debts	(5,000)	
GST Clearing A/C	6,791	949
	<u>55,776</u>	<u>59,064</u>
6 Other Current Assets		
Current		
Stock on Hand	31,677	82,746
Prepayments	50,902	46,725
Accrued Income	-	2,332
	<u>82,579</u>	<u>131,803</u>
7 Financial Assets		
Non-Current		
Security Deposits	13,586	13,451
	<u>13,586</u>	<u>13,451</u>
8 Property, Plant and Equipment		
Property, Plant & Equipment	397,559	405,503
Less: Accumulated Depreciation	(185,885)	(185,843)
	<u>211,674</u>	<u>219,660</u>
Stadium Development	12,100	12,100
Total Plant and Equipment	<u>223,774</u>	<u>231,760</u>
Total Property, Plant and Equipment	<u>223,774</u>	<u>231,760</u>

These notes should be read in conjunction with the attached compilation
report of HALES REDDEN & PARTNERS PTY LTD.

NORTHERN SUBURBS BASKETBALL ASSOCIATION INC
ABN 87 062 251 400

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2019

	2019	2018
	\$	\$

Movements in Carrying Amounts of Property, Plant and Equipment

Movement in the carrying amounts for each class of property, plant and equipment between the beginning and the end of the current financial year.

	Plant and Equipment \$	Total \$
Balance at 1 January 2019	231,760	231,760
Additions	50,929	50,929
Depreciation expense	(58,915)	(58,915)
Balance at 31 December 2019	223,774	223,774

9 Accounts Payable and Other Payables

Current

Sundry Creditors	8,041	10,042
Trade Creditors	155,132	116,118
	163,173	126,160

10 Provisions

Provision for Long Service Leave	22,919	21,884
Provision for Annual Leave	64,083	34,914
Total provisions	87,002	56,798

NORTHERN SUBURBS BASKETBALL ASSOCIATION INC
ABN 87 062 251 400

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2019

	2019	2018
	\$	\$
11 Other Liabilities		
Current		
Revenue Received in Advance	<u>376,800</u>	<u>382,701</u>
12 Reserves		
Other reserves	<u>1,433</u>	<u>1,433</u>
<i>Stadium fund reserve</i>		
The stadium fund reserve relates to surplus funds set aside out of profits, as determined by management, for the potential development of a second stadium. Expenses have been incurred during this period in relation to the development of a second site. Management has made the decision to offset these expenses with the balance in the reserve.		
13 Retained Earnings		
Retained earnings at the beginning of the financial year	647,385	627,677
Net profit attributable to the association	46,092	19,708
Stock Write Off	(28,202)	-
Retained earnings at the end of the financial year	<u>665,275</u>	<u>647,385</u>

These notes should be read in conjunction with the attached compilation report of HALES REDDEN & PARTNERS PTY LTD.

NORTHERN SUBURBS BASKETBALL ASSOCIATION INC
ABN 87 062 251 400

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2019

	2019	2018
	\$	\$
14 Cash Flow Information		
Reconciliation of cash flow from operating activities with net current year surplus		
Operating Profit after Income Tax		
Operating Profit (Loss) after Income Tax	17,890	19,708
Non Cash Flows in Operating Profit:		
Depreciation	58,915	58,679
Changes in Assets & Liabilities:		
Increase (Decrease) in Trade and Other Payables	37,013	(81,402)
Decrease (Increase) in Other Operating Assets	49,089	(12,006)
Increase (Decrease) in Other Operating Liabilities	(5,901)	(104,556)
Decrease (Increase) in Trade and Other Receivables	3,288	253,787
Increase (Decrease) on Employee Benefits	30,204	16,876
Increase (Decrease) in Reserves	-	(55,455)
Net Cash Provided by Operating Activities	190,498	95,631

These notes should be read in conjunction with the attached compilation report of HALES REDDEN & PARTNERS PTY LTD.

NORTHERN SUBURBS BASKETBALL ASSOCIATION INC
ABN 87 062 251 400

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2019

15 Events after the Reporting Period

COVID-19 has had and will continue to have a significant impact on the incorporated association's operations post 31 December 2019. With the stadium not being opened for a number of months, and staff being asked to work from home. This will continue to impact operations until the stadium is able to operate at full capacity and under no restrictions.

16 Association Details

The registered office of the association is:

Level 5

36 Hume Street

CROWS NEST 2065

The principal place of business is:

Level 5

36 Hume Street

CROWS NEST 2065

NORTHERN SUBURBS BASKETBALL ASSOCIATION INC
ABN 87 062 251 400

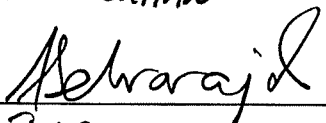
STATEMENT BY MEMBERS OF THE COMMITTEE

In the opinion of the committee:

1. NORTHERN SUBURBS BASKETBALL ASSOCIATION INC is not a reporting entity because there are no users dependent on general purpose financial statements. Accordingly, as described in note 1 to the financial statements, the attached special purpose financial statements have been prepared for the purposes of complying with the New South Wales legislation, the Associations Incorporation Act 2009 and associated regulations;
2. the attached financial statements and notes thereto comply with the Accounting Standards as described in note 1 to the financial statements;
3. the attached financial statements and notes thereto give a true and fair view of NORTHERN SUBURBS BASKETBALL ASSOCIATION INC's financial position as at 31 December 2019 and of its performance for the financial year ended on that date;
4. At the date of this statement, there are reasonable grounds to believe that NORTHERN SUBURBS BASKETBALL ASSOCIATION INC will be able to pay its debts as and when they fall due.

This statement is made in accordance with a resolution of the Committee and is signed for and on behalf of the Committee by:

President: 
VILL KORIAN

Finance Director: 
ARNIE SELVARAJAH

^{SAH}
Dated this day of August 2020

**INDEPENDENT AUDITOR'S REPORT
TO THE MEMBERS OF NORTHERN SUBURBS BASKETBALL ASSOCIATION INC
ABN 87 062 251 400**

Report on the Financial Report

We have audited the accompanying financial report of NORTHERN SUBURBS BASKETBALL ASSOCIATION INC (the association) which comprises the statement of financial position as at 31 December 2019 and the statement of comprehensive income for the year then ended, notes comprising a summary of significant accounting policies and other explanatory information, and the statement by members of the committee.

Committee's Responsibility for the Financial Report

The committee of the association is responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards (including the Australian Accounting Interpretations) and the Associations Incorporation Act 2009 and for such internal control as the committee determines is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on the financial report based on our audit. We conducted our audit in accordance with Australian Auditing Standards. Those standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance about whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the entity's preparation of the financial report that gives a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the committee, as well as evaluating the overall presentation of the financial report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

**INDEPENDENT AUDITOR'S REPORT
TO THE MEMBERS OF NORTHERN SUBURBS BASKETBALL ASSOCIATION INC
ABN 87 062 251 400**

Auditors' Opinion

In our opinion:

The financial report of NORTHERN SUBURBS BASKETBALL ASSOCIATION INC is in accordance with the Associations Incorporation Act 2009 including:

- (i) giving a true and fair view of the Association's financial position as at 31 December 2019 and of their performance and cash flows for the year ended on that date; and
- (ii) complying with the Australian Accounting Standards.

Basis of Accounting and Restriction on Distribution

Without modifying our opinion, we draw attention to Note 1 to the financial report, which describes the basis of accounting. The financial report has been prepared to assist Northern Suburbs Basketball Association Inc. to meet the requirements of the Associations Incorporation Act NSW. As a result, the financial report may not be suitable for another purpose.

Name of Firm: Hales Redden
Chartered Accountants

Name of Partner:



Paul de Maria

Address: PO Box 54 ROCKDALE NSW 2216

Dated this day of *11th August 2020.*

NORTHERN SUBURBS BASKETBALL ASSOCIATION INC
ABN 87 062 251 400

PROFIT AND LOSS STATEMENT
FOR THE YEAR ENDED 31 DECEMBER 2019

	2019	2018
	\$	\$
REVENUE		
Domestic program	2,003,010	1,845,047
Development programs	506,133	446,380
Representative programs	286,487	297,465
NSISC operations	761,673	667,205
Other sales	128,813	200,172
	<u>3,686,116</u>	<u>3,456,269</u>
LESS: DIRECT EXPENSES		
Domestic program	1,165,085	1,131,510
Development programs	337,951	340,813
Representative programs	377,947	355,032
Event costs	-	2,222
General and administration	74,424	72,999
	<u>1,955,407</u>	<u>1,902,576</u>
GROSS PROFIT	<u>1,730,709</u>	<u>1,553,693</u>
OTHER INCOME		
Interest Received	14,318	10,532
	<u>1,745,027</u>	<u>1,564,225</u>

The accompanying notes form part of these financial statements.
These statements should be read in conjunction with the attached compilation
report of HALES REDDEN & PARTNERS PTY LTD.

NORTHERN SUBURBS BASKETBALL ASSOCIATION INC
ABN 87 062 251 400

PROFIT AND LOSS STATEMENT
FOR THE YEAR ENDED 31 DECEMBER 2019

	2019	2018
	\$	\$
EXPENSES		
Accountancy & Audit Fees	10,000	10,012
Annual Leave & Long Service Leave	30,204	16,876
Bad Debts Written Off	-	12,000
Bank Charges	41,570	38,464
Board and committee meetings	4,742	6,110
Consultancy and professional fees	224,299	197,345
Computer and Software Costs	9,214	9,034
Depreciation	58,915	58,679
Donations	1,355	-
Doubtful Debts	5,000	-
Insurance	28,443	28,189
Payroll Tax	12,252	10,150
Office expenses	1,014	3,283
Postage	332	507
Printing & stationery	12,452	10,193
Other Expenses	2,924	2,467
Rent & Occupancy Costs	146,575	134,904
Building Maintenance	151,563	143,917
Salaries & Wages	795,900	719,364
Staff Amenities & Development	28,056	27,624
Staff Travel	19,589	10,966
Memberships & Subscriptions	14,637	14,065
Superannuation Contributions	74,095	67,105
Telephone	25,804	23,263
	1,698,935	1,544,517
Profit before income tax	46,092	19,708
Retained earnings at the beginning of the financial year	647,385	627,677
Extraordinary Items – Stock Write Off	(28,202)	-
Retained earnings at the end of the financial year	665,275	647,385

The accompanying notes form part of these financial statements.
These statements should be read in conjunction with the attached compilation
report of HALES REDDEN & PARTNERS PTY LTD.